GOVERNMENT OF INDIA
RAILWAYS
LOK SABHA

UNSTARRED QUESTION NO:3898
ANSWERED ON:13.12.2001
REVENUE EARNING
CHINMAYANAND;RATILAL KALIDAS VARMA

Will the Minister of RAILWAYS be pleased to state:

(a) the target fixed for earnings revenue by Railways during 2001-02;

(b) the details of revenue earned as on October, 2001;

(c) whether there is any possibility to achieve the target during the remaining period of current financial year;

(d) if not, the reasons therefor; and

(e) the steps taken in this regard?

Answer

MINISTER OF STATE IN THE MINISTRY OF PARLIAMENTARY AFFAIRS AND MINISTER OF STATE IN THE MINIST RAILWAYS (SHRI O RAJAGOPAL)

(a) to (e): A statement is attached.

STATEMENT REFERRED TO IN REPLY TO PARTS (a) TO (e) OF UNSTARRED QUESTION NO.3898 BY S/SHRI RA KALIDAS VARMA AND CHINMAYANAND SWAMI TO BE ANSWERED IN LOK SABHA ON 13.12.2001 REGARDING REVENUE EARNING

(a) & (b): The targets of revenue earnings as envisaged in Budget, 2001-02 and details of revenue earned to end of October, 2001 are give below:

(Rs. in crores)

	Target	To end of October, 2001
Passenger earnings	11,387	6,386
Other Coaching earnings	850	473
Goods earnings	25,235	13,803
Sundry earnings#	1,717	393
Total Traffic earnings	39,189	21,065

The Sundry earnings inter alia envisaged an earning of (i) Rs.200 crores from commercial utilisation of railway land and air space; (ii) Rs.100 crores from commercial publicity and (iii) Rs.700 crores from leasing of right of way for laying Optic Fibre Cable.

(c) to (e): While the position of Passenger and Other Coaching is reasonably satisfactory, there might be a shortfall as regards Goods and Sundry earnings are concerned. Railways' freight loading is a derived demand, dependent on the traffic offered by the core and non-core sectors. Due to economic slowdown, there is a drop in traffic demand. Railways have initiated steps to attract traffic from other modes of transport. The steps include extension of Volume Discount Scheme, liberalization of "Station-to-Station" rates scheme, new policy regarding Merry-go-round (MGR) system to attract short lead bulk traffic.

The position regarding non-traditional earings from various usage of land viz. leasing/licensing of land, shopping, plantation, pisciculture etc. is being monitored closely. Efforts are being made to improve the earnings from commercial publicity, by reassessing the value of sites and identification of new locations, besides liaison with various agencies and industrial houses. However, the

projected earnings of Rs.700 crores from right of way for laying optic fibre cable is not likely to materialise due to value of Right of Way coming down and Railways' plan to lease the right of way on long term annual lease basis.